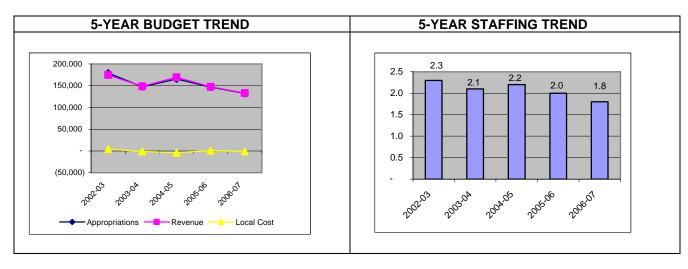
# **Museum Store**

#### **DESCRIPTION OF MAJOR SERVICES**

The Museum Store operates as an enterprise fund under the management of the San Bernardino County Museum. The Store is considered a critical part of the visitor experience and provides many museum related items for sale including books and publications, educational toys, thematic novelty items for exhibitions, jewelry, minerals, and souvenirs. The Store supports the Museum operations and makes an annual financial contribution to the Museum.

In 2003-04, the Museum Store opened a Garden Café offering sandwiches, snack products, pastries, and bottled beverages for Museum visitors. This café helps to enhance the visitor experience and satisfaction.

#### **BUDGET HISTORY**

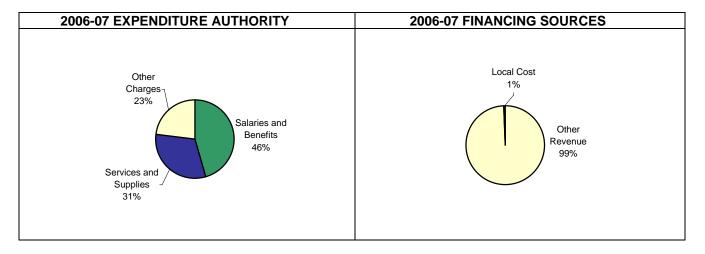


## **PERFORMANCE HISTORY**

|   |         |         | 2005-06 |          |          |  |
|---|---------|---------|---------|----------|----------|--|
|   | 2002-03 | 2003-04 | 2004-05 | Modified | 2005-06  |  |
|   | Actual  | Actual  | Actual  | Budget   | Actual   |  |
| Appropriation                                 | 179,220 | 147,448 | 131,866 | 146,677  | 116,283  |  |
| Departmental Revenue                          | 174,800 | 148,400 | 129,708 | 147,600  | 100,163  |  |
| Revenue Over/(Under) Exp                      | (4,420) | 952     | (2,158) | 923      | (16,120) |  |
| Budgeted Staffing                             |         |         |         | 2.0      |          |  |
| Fixed Assets                                  | -       | -       | -       | -        | -        |  |
| Unrestricted Net Assets Available at Year End | 4,988   | 7,670   | 1,866   | ·        | 7,141    |  |



### **ANALYSIS OF FINAL BUDGET**



GROUP: Public and Support Services
DEPARTMENT: County Museum

FUND: Museum Store

BUDGET UNIT: EMM CCR

**FUNCTION:** Recreation and Cultural Services

**ACTIVITY: Culture** 

|                          | 2002-03<br>Actual | 2003-04<br>Actual | 2004-05<br>Actuals | 2005-06<br>Actual | 2005-06<br>Final Budget | 2006-07<br>Final Budget | Change From<br>2005-06<br>Final Budget |
|--------------------------|-------------------|-------------------|--------------------|-------------------|-------------------------|-------------------------|--|
| Appropriation            |                   |                   |                    |                   |                         |                         |  |
| Salaries and Benefits    | 84,562            | 85,670            | 95,217             | 106,537           | 99,782                  | 60,421                  | (39,361)                               |
| Services and Supplies    | 79,658            | 46,380            | 31,248             | 9,301             | 41,450                  | 41,450                  | -                                      |
| Transfers                |                   | 398               | 401                | 445               | 445                     | 445                     |  |
| Total Appropriation      | 164,220           | 132,448           | 126,866            | 116,283           | 141,677                 | 102,316                 | (39,361)                               |
| Operating Transfers Out  | 15,000            | 15,000            | 5,000              |                   | 5,000                   | 30,000                  | 25,000                                 |
| Total Requirements       | 179,220           | 147,448           | 131,866            | 116,283           | 146,677                 | 132,316                 | (14,361)                               |
| Departmental Revenue     |                   |                   |                    |                   |                         |                         |  |
| State, Fed or Gov't Aid  | -                 | -                 | 5,000              | -                 | -                       | -                       | -                                      |
| Other Revenue            | 174,800           | 148,400           | 124,708            | 100,163           | 147,600                 | 133,000                 | (14,600)                               |
| Total Revenue            | 174,800           | 148,400           | 129,708            | 100,163           | 147,600                 | 133,000                 | (14,600)                               |
| Revenue Over/(Under) Exp | (4,420)           | 952               | (2,158)            | (16,120)          | 923                     | 684                     | (239)                                  |
| Budgeted Staffing        |                   |                   |                    | İ                 | 2.0                     | 1.8                     | (0.2)                                  |

Salaries and benefits are decreasing by \$39,361 due to the deletion of a vacant Museum Store Manager position, partially offset by the addition of a 0.5 Office Assistant and 0.3 Public Service Employee.

Services and supplies are budgeted at \$41,450, which represents no change from the prior year.

Operating transfers out are increasing by \$25,000 to reflect a greater contribution to the general fund Museum budget.

Other revenue is decreasing by \$14,600 to reflect reduced sales revenue based on 2005-06 estimates.

## **FINAL BUDGET CHANGES**

There are no final budget changes associated with this budget unit.

